

## WHO ARE WE?

Are you ready to work for the industry leader in Cloud Services?

At Giacom, we have massive sustainable growth plans and we know we can do it with the right talent on board. We're very excited about our year-on-year growth to date and our credible industry partners, such as Microsoft, Acronis, Symantec, and Bitdefender are excited too.

We can't wait to welcome our new Apprentices for 2019 and share our industry expertise with you!

If you would like to forge a career in the IT industry, then this role may be for you....

## WHAT YOU'LL LEARN...

With our one-year Technical Sales Apprenticeship, you'll gain a relevant NVQ qualification and specialist expertise in our technical products. Over the apprenticeship you'll have a detailed development plan, supported by the Sales Manager.

Here's what you'll be up to whilst gaining your qualification:

- Learning about the Company's CRM and Account Management Systems from a sales perspective
- Shadowing our sales team to learn how to make effective calls and how to keep accurate records
- Learning how to handle different types of customers effectively and confidently
- Understanding the importance of Data Protection and Health & Safety policies
- Working with other team members to deliver exceptional customer service

## DON'T FORGET WE'LL SUPPORT YOU ALL THE WAY AS YOU LEARN!

## WHAT'S IN IT FOR YOU?

We are building a great culture here at Giacom, whether that's grabbing some great "bean to cup coffee", or a game of pool or air hockey in our chill out area. We offer a competitive salary with added employee benefits, development opportunities, and recognition for hard work – we can't wait to meet you!

**WANT TO WORK FOR US? SIMPLY SEND YOUR CV & COVER LETTER TO [APPLY@GIACOM.COM](mailto:APPLY@GIACOM.COM)**