



AZURE MANAGEMENT MADE EASY

Giacom have partnered with leading Cloud Management Platform provider CloudBolt to give our partners exactly what they need to manage their customers Azure Public Cloud. Simple Azure Reporting, enhanced user management, cost optimisation and improved security, all in one easy-to-use platform!

INTRODUCING THE CLOUDBOLT CLOUD MANAGEMENT PLATFORM

This new platform is available to all Giacom partners reselling Azure at no extra cost to you or your clients.

CLOUD COST MANAGEMENT: OUT WITH THE OLD AND IN WITH THE NEW

The Public Cloud 'BIG PROMISE' was that businesses would easily be able to optimise their spend and only pay for what they use. In practice this hasn't always been the case. On average, businesses are seeing that 20-35% of their Public Cloud resources are under-utilised. Demand for cloud applications

and infrastructure varies widely from customer to customer and it isn't uncommon for companies to over-provision and end up with numerous resources not in use. This often goes unnoticed - until now!

THE OLD WAY	THE CLOUDBOLT WAY
Lengthy time delays in billing your clients	Billing reduced from days to hours
Error-prone customer invoicing	One-button automated reporting
Labour intensive cloud accounting practices	24/7 Cloud spend visibility, budgets, and notifications
Limited cloud spend visibility	API framework to allow for seamless system integration
Manual hand-off to final billing system	One platform to manage all your clients
Difficult to optimise usage	Performance and usage recommendations across all Azure usage
Minimal automated corrective actions	

THIS OFTEN RESULTS IN	PROVIDING YOU WITH
Higher cost to support your customers	Resource can be used to enhance your service
Customer frustrations	Improved efficiency and customer satisfaction
Manual data processing	Better billing processes
Inefficient use of your team's time	Better use of resources resulting in reduced costs for your clients
	Increased customer loyalty

USER FRIENDLY DASHBOARDS FOR ENHANCED AZURE VISIBILITY AND MANAGEMENT

- Track Microsoft Azure usage with real-time data
 - Build reports based on live data
 - Simple drop and drag functionality
- Spot changes in usage and spend without the need to manually compare data
- Manage resources across an organisation
- Bespoke reporting for each customer based on their requirements – even down to individual use cases

FLEXIBILITY SETTING UP MARGINS

- See your costs and set margins for each customer
- Allow your customers to see their actual costs in real-time

EASILY OPTIMISE SPENDING

- Help your clients save on their public cloud spend
- See exactly where resource is unused, unoptimized or suppressed
- Find recommendations and make relevant actions in a simple and intuitive logical flow in a matter of minutes helping your clients save money
- Set budgets and get real-time notifications when resources are being used, under-used or close to expiring
- Easily compare Azure cost changes against previous periods

AND DON'T FORGET ABOUT SECURITY AND COMPLIANCE

You and your clients will get a single view of all security flags to make sure they're compliant, easily spot gaps and put action plans in place to overcome them.

CloudBolt makes it simple to see and act on public cloud security and compliance vulnerabilities.

1. CLOUDBOLT AUTOMATICALLY HIGHLIGHTS THREATS TO PROVIDE COMPREHENSIVE COVERAGE

CloudBolt automatically highlights threats based on;

- 300+ security checks
- CIS
- PCI-DSS
- NIST compliance guidelines

3. GAIN COMPLETE VISIBILITY

Via the easy-to-use UI, Cloudbolt automatically presents its security findings and recommendations. Security concerns are visualised from VPC to resource level for;

- Open ports
- Exposed IP addresses
- and more...

2. CLOUDBOLT AUTOMATICALLY IDENTIFIES & NOTIFIES THE WORKLOAD OWNER

CloudBolt automatically notifies the workload owner to take appropriate actions to optimize security.

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