



DROPSUITE HOSTED EXCHANGE BACKUP

Unlimited storage and retention with effortless restore for 2016 mailboxes

WHAT IS DROPSUITE?

Dropsuite helps prevent unnecessary data loss for your Hosted Exchange 2016 customers by automatically backing up mailboxes, shared mailboxes and public folders. Featuring unlimited storage and retention (with no data caps) and one-click recovery for a single email, an entire mailbox or a complete Exchange environment, Dropsuite makes data restoration easy, fast and painless.

60%
OF HACKED SMB'S
FOLD WITHIN
6 MONTHS

VentureBeat, Microsoft Teams Report

\$141
AVERAGE COST
PER LOST OR
STOLEN RECORD

VentureBeat, Microsoft Teams Report

AID YOUR CUSTOMER'S DATA COMPLIANCE JOURNEY

With the changes to data regulations in Europe, stricter security policies must be put in place to ensure your customer remains fully compliant in the cloud. Dropsuite is a fully GDPR and HIPAA-compliant solution, secured with military-grade AES 256-bit data encryption in transit and at rest. Should your customer need to locate a specific email quickly, you can easily use the advanced search and discovery feature to pinpoint an email and take the required action. Plus, there's also a tamper-proof audit trail and permission level management to meet regulatory requirements.

IN-DEPTH EMAIL USAGE REPORTS WITH ADVANCED ANALYTICS

For customers that want to gain a better understanding on how often employees use their email, how quickly they respond to customer queries, and discover which members are the most frequently contacted and overwhelmed with email responses, look no further than Dropsuite. Its advanced email analytics tracks user mailboxes for any unusual use, including spikes in activity from potential

threats, response times and storage amounts. So, if you're charging for additional storage on a default 50GB Hosted Exchange mailbox, you'll know exactly when to approach your customer before they hit the maximum threshold. And since our 2016 mailboxes are now a massive 250GB (Unlimited on Enterprise) and remain fully adjustable at no extra cost to you, that's extra margin in your pocket.

RESELLER CASE STUDY

Company: A US MSP located in Dallas/Ft. Worth

Time Trading: 8+ years

Specialities: Security, Compliance and managed IT solutions

Looking for: A granular, real-time backup solution with better search capabilities and an easy-to-use control panel.

With Dropsuite's advanced email analytics, the US-based reseller ran a report that showed the frequency of emails sent and received by employee, which quickly identified 3 out of 27 were handling 80% of the total daily email volume. They recommended procedures that could be implemented to improve operational performance while boosting satisfaction for the three overwhelmed team members.

"Insights BI was the tipping point that made us select Dropsuite. Analytics is a monster play — and it's provided for free."

WHY CHOOSE DROPSUITE HOSTED EXCHANGE BACKUP?

Benefits for resellers:

EASY SETUP

Manage all users in one single administration portal and enable automatic mailbox backup.

VALUE-ADDED SOLUTION

An inexpensive backup solution that can be bundled and charged as you like.

FREE ON ENTERPRISE

Can be added for customers on the Hosted Exchange Enterprise Mailbox package at zero cost to you.

EASY MIGRATION PATH

Makes for an easier sell to customers on Hosted Exchange 2010 or 2013.

ENCOURAGES STICKY CUSTOMERS

Bundle with our Email Security and add Dropsuite backup to reduce customer churn.

FEATURE COMPARISON TABLE

FEATURE	DROPSUITE	BACKUPIFY*
Automatic Backups	Up to 3 x Daily	Up to 3 x Daily
Granular restoration for a single email, full mailbox and Exchange environment	✓	✓
Changed file backups	✓	✓
One-click restore	✓	✓
Storage	Unlimited	Unlimited
Advanced search and discover	✓	✓
Encryption in transit and at rest	✓ (AES 256-bit)	✓ (AES 256-bit)
Business Insight Analytics for Email	✓	✗
GDPR & HIPAA Compliant	✓	✓

*Only available for Office 365 and G Suite. Hosted Exchange Backup is unavailable on Backupify.

WHY CHOOSE DROPSUITE HOSTED EXCHANGE BACKUP?

Benefits for End Users:

AUTOMATED BACKUP

Unlimited storage, no retention limits, and up to three daily automatic backups.

ONE-CLICK RESTORE

Recover a single email, a full mailbox or an entire Exchange environment quickly, so users can be back up and running in no time.

ADVANCED SEARCH & DISCOVER

Easily locate an email for data retention policies and enable user identities to be easily forgotten.

EMAIL ANALYTICS

Discover ways to improve employee productivity by analysing email usage.

AIDS DATA COMPLIANCE

Helps compliance with data regulations such as GDPR and HIPAA with advanced features.

MILITARY-GRADE ENCRYPTION

All data is backed up with encryption in transit and at rest, remaining safe and secure in datacentres located in Ireland.

**TO FIND OUT MORE ABOUT HOSTED EXCHANGE BACKUP,
CALL YOUR ACCOUNT MANAGER ON 0333 332 0888**